



## **Davis Legacy Soccer Club**

Meeting of the Board of Directors

October 23, 2024, at 7:00 PM

Zoom Meeting

Davis Legacy Soccer Club Clubhouse

### **AGENDA**

1. Call to Order at \_\_\_\_\_7:03 pm\_\_\_\_\_

2. Roll Call (Establish Quorum)

Voting Members Present: Jose Mas, Victor Briscoe, Yoana Toriche, James Brusca, Jennie Green, Scott Morris, Stacey Scarborough, Dan Silva,

Voting Members Absent: Mary Mac Niven, Devin Norene, Nicole Dillingham, Jessica Durarte, and Josh Lutzker

Non-Voting Members Present: Justyn Howard and David Robertson

Non-Voting Members Absent:

#### CLOSED SESSION BOARD MEETING

3. Closed Session Items: None Proposed

#### PUBLIC BOARD MEETING

4. Public Comment (Members May Address the Board for up to 2 Minutes)

N/A

5. Additional Agenda Items from Board Members:

N/A

6. Announcements and Guests:

No Guests

7. Approval of Previous Meetings' Minutes:

a. Regular Meeting Minutes: Votes \_\_\_\_\_ Approved Unanimously 8-0 \_\_\_\_\_

8. Officer and Coaching Updates

a. President Update (Josh Lutzker): None

b. Referee Update (Moe Shafai): None

c. Executive Director of Coaching Update (David Robertson)

US Soccer is evaluating a change from calendar year to school year. This would revert things to the way it was 8 years ago. No decision has been made yet, but we will need to conform as a club to whatever decision is made by our governing body.

- White teams will officially have their own ECNL-RL league for next season. That comes with additional costs (similar to ECNL).
- Conducted a Virtual Coach education meeting where Simon Elliott recorded a session for staff.
- Player Evaluations are to be completed before winter break begins.
- 1v1 meetings of coaches with directors will be taking place over the next two months.
- Coach evaluation will go out before our next meeting.
- RAC meeting is upcoming and will discuss tryout window. This will take place after NorCal Winter Townhall where updates to member clubs are provided.
- Special Olympics event in October was a success.

d. Financial Update (James Brusca)

- Financial update will be provided by Justyn as part of the budget presentation.

e. Administrative Update (Justyn Howard)

- Norcal Storage Facility Agreement is in place. Norcal will rent a portion of the complex and build a storage facility. Norcal will prepay for the rent and we will use the proceeds to build the facility for them to use. We will leverage this agreement to also do some foundational work for Yudin Park, which is still slated to be built at some point in the future in that general area.

f. Membership/Registration Updates (Justyn Howard)

- Spring rec and development academy registration is now open.
- Winter camp and winter Wednesday registration is also open.
- School flyers are going out regarding all these programs.
- We have seen an increase in the number of injured player relief requests.
- Financial aid requests also keep trickling in. We are up to \$70K in awards.

g. Tournaments and Field Rentals Update (Justyn Howard)

- Lily Nisen had 70 teams. Down substantively from last year. We plan to reevaluate this event for the following year.
- Looking to do an agreement with Rated Sports to host a memorial day weekend event in 2025.

h. DLSC and City Fields Update (Justyn Howard)

- Fields are getting heavy use from league and training and field rentals. November will be extremely busy. Extra funding will be spent on fertilizer, topdressing, sod repair, and overseeding to repair fields after November field rentals are over.
- We have playfields for league games in the fall when conflicts arise.
  - i. Club Fundraising and Sponsorships Update (Victor Briscoe)
  - j. Other Board Member Updates (Various)

9. Old Business:

- 2025 Club Budget Review and Initial Discussion



## Davis Legacy Soccer Club 2024 Accomplishments



2024 Accomplishments	
•	We completed our third season in the USL 2. Participated in 2 UPSL seasons
•	The California Storm won USL W and WPSL league and WPSL championship
•	Had 50 Competitive Teams and 740 Active Players on our U9-U18/19 Teams
•	Operated a Spring and Fall U6-U8 Development Training Programs (Grassroots) - 240 participants in total
•	Ran Goalkeeping, Skills, and Strength and Conditioning Clinics
•	Implemented VEO and Darkhorse for Older teams
•	Had 100 participants in our annual summer camp, 45 for our winter camp, and 35 for winter Wednesdays
•	Had Numerous Players Commit to Play Soccer in Various College Programs
•	Had multiple teams win various tournaments and league and attend national playoffs
•	Hosted multiple USSF Coach Education Courses at our Complex
•	Hosted multiple referee training and education courses
•	Successfully completed our third year of our recreation program, including having teams at the U14 age group
•	Successfully held our annual Barefoot on the Pitch fundraiser
•	Passed our workers comp audit and our annual financial audit with no material findings
•	Had 41 salaried coaches under employment contracts and 15 hourly coaches
•	Held 6 club sponsored tournaments, including our largest event ever for the Boys College Showcase
•	Held 12 large scale field rental events w/ NorCal Premier Soccer and ECNL-RL
•	Hosted a college signing night for all our senior players who are headed off to college
•	Received over \$20K in donations to the club
•	Brought Gordon Young out to Conduct Coach Education Classes
•	Reimbursed Multiple Coaches for USSF Training Courses
•	Replaced Various Pieces of Coaching Equipment
•	Conducted Live Scan Fingerprinting of All New Staff and New Team Managers (AB 506 Compliance)
•	Hired 8 new coaches for the competitive program
•	Entered into a new agreement with NorCal to build a storage facility within the Davis Legacy Soccer Complex
•	Entered into a new agreement with Rated Sports to Host a tournament on memorial day weekend
•	Got invited to the ECNL Super Cup (One of only two NorCal Teams)
•	Began Installation of new Flock System Security Cameras to increase auto theft deterrence



# Davis Legacy Soccer Club 2025 Proposed Budget Overview/Highlights



## Overview

- Continues Existing Payment Structure, and Duration, for all U9 through U18/U19 Competitive Teams
- Continues Operation of the U6-U8 Development Program (Grassroots) - Spring and Fall - 3.5% Increase
- Continues Funding for Member Striker, Skills, Keeper, and HS Clinics. Strength and Conditioning Program for U15 to U19
- Continues Parking Shift Program and Parking Pass Program for Competitive Teams - No increase in Parking Pass Fees
- Continues the Volunteer Opt Out Fee, refundable at end of season if all terms are met
- Continues Summer and Winter Camp Program and Continues the Spring and Fall Recreational Program - 3.5% Increase
- Continues Employees 401K Match, Licensure Reimbursement Program, and Phone/Internet Reimbursement
- Increases Monthly Player Dues by 3 to 6 percent and Increases Tournament Registration Fees by approx. 6 to 10 Percent
- Increases Expenditures for Facility/Field Maintenance: Sprinkler Heads, Gator Replacement, Lighting Repair on Pod A
- Provides for a One-Time Security Fee of \$25 per player for Flock Security System
- Continues with Darkhorse AI for all U13 to U19 Red Teams and All U16 to U19 White and Black Teams
- Centralizes VEO Camera Subscriptions within Clubs and Charges a Fee to all Teams with Cameras

## Major Revenue/Income Assumptions

- Includes Revenue from AKT Donation and Money Generated from the 11th Annual "Barefoot on the Pitch"
- Assumes \$40,000 from ECNL Field Rental, \$260,000 from NorCal Field Rentals and \$50,000 in Misc. Field Rentals
- Assumes 942 Teams Participate in the Six Club Sponsored Tournaments
- Assumes 49 U9 to U18/U19 Competitive Teams are Formed with Approx 707 players and a 99% Collection Rate from Dues
- Assumes 140 Participants in U6-U8 Development Program (Grassroots) for Both Spring and Fall and 30 in Spring U8
- Assumes 115 Participants in the Summer Camp, 50 Participants in the Winter Camp, and 30 in Winter Wednesdays
- Assumes 100 Participants in Spring and Fall Recreation Seasons
- Assumes a 40% Non Compliance Rate with Volunteer Requirements and a \$70K Reduction in Dues for Direct Financial Aids

## Major Ongoing/Multi-Year Expenditures Included in Budget

- \$332,500 for Lighting Project Payments (2 Months Remaining in 2026)
- \$43,116 for SBA EIDL Loans Repayments
- \$120,300 for Field Maintenance Contract and \$25,000 for other Field Rentals
- \$185,000 for Painting, Topdressing, Fertilizer, Seeding and Weed Control
- \$20,000 for AKT Lease Payment, \$30,000 for Hart/Geisler Lease Payment, and 25,000 for West Parcel Payment
- \$40,000 for Various Equipment Replacement Needs (Two Gators, Nets, Pop Ups, and Balls for Employees, etc...)
- \$37,500 for Various Insurance Coverages (Directors, Equipment, Facility, Liability, and Workers Compensation)

10. New Business:

N/A

11. Good of the Game:

N/A

12. Calendar: Our next scheduled Board meeting is December 18, 2024, at 7:00 p.m.

a. This will be a Zoom Meeting.

13. Adjournment at \_\_8:17 pm\_\_\_\_\_