



Davis Legacy Soccer Club

Meeting of the Board of Directors

June 21, 2023, at 7:00 PM

Join Zoom Meeting

<https://us02web.zoom.us/j/85936983530>

Meeting ID: 859 3698 3530

Meeting Minutes

1. Call to Order at 7:03 pm
2. Roll Call (Establish Quorum)

Voting Members Present: Josh Lutzker, Tiffany Kim, Yoana Toriche, Jessica Duarte, Carrie Cloud, James Brusca, Jennie Green, Scott Morris, Nicole Dillingham, Jose Mas

Voting Members Absent: Victor Briscoe

Non-Voting Members present: Justyn Howard, David Robertson

Guests: Adam Gilbert, Ekuah Ramsey

CLOSED SESSION BOARD MEETING

3. Closed Session Items: None Proposed – N/A

PUBLIC BOARD MEETING

4. Public Comment – N/A
5. Additional Agenda Items from Board Members: N/A
6. Announcements and Guests: N/A
7. Approval of Previous Meetings' Minutes:
 - a. April 2023 Regular Meeting Minutes: Tiffany Kim moved to approve the April 2023 meeting minutes; Josh Lutzker seconded the motion. The motion passed unanimously.
8. Officer and Coaching Updates
 - a. President Update (Josh Lutzker) – thank you to Alex and all volunteers that helped with tryouts this year. They ran really well. Thank you very much for being out there. A great tournament in May. Thank you to the tournament team. It, too, was run really well.
 - b. Referee Update (Moe Shafai): N/A
 - c. Executive Director of Coaching Update (David Robertson) – 79 players that graduated who played in the club, most going off to college. Testament to soccer that it's about

lifelong learning. Soccer sacrifices and commitment have been learned and endured.

Josh – thank you for the shirts and signing event.

Robo – Joy helped, and Karen did too.

Gordan, the technical coach, did a training session. Great session, lots of coaches out there.

Tryouts are stressful, there isn't a better way. The board has no part in the decisions. It's hard on coaches too and mistakes are made. Technical directors don't have an opinion on who should be on the team. This is the toughest time for everyone. There will always be fallout.

Five teams trying to qualify for the NPL this weekend in Davis.

6 teams in ECNL playoffs in San Diego and North Carolina.

- d. Financial Update (James Brusca): total available funds got low; inflation related. We were hopeful that we would recoup and that is the case. We were at \$35K in April and at the end of May, \$185K. The available funds will continue to grow through June. \$325K is income from tournaments, field rentals, camps, and volunteer opt-outs during registration. Expenses in May were salaries, refs, and uniforms. Employee Retention Tax credit came through as expected, \$370K. June income is from College Showcase registration and invoicing for Nor Cal rentals. Funds will continue to increase with the first month of dues coming in again. On the tax side, soon the annual financial tax audit will be complete. We filed for an extension for taxes and have until November but should have the taxes done sooner.

Justyn: IRS employment audit is almost done. They are a few more contacts to review. A CPA firm is helping us with the IRS. It's going well and that audit should complete by the end of this month.

- e. Administrative Update / Membership/ Registration Updates / Tournaments Update / DLSC and City Fields Update (Justyn Howard):

- Fields – it's a tough period with fields from all the wet weather. We are putting money into the fields now that we have it. Fields need more water and fertilizer. Sand in the back fields is helping to level out the ground. More heat is better for grass, and it's been mild temperatures so far. Playfields is finishing up and will be ready by July 1. Already requested Playfields for the tournaments this summer. Fall rentals are not open yet.
- Tournaments – we had a really good Spring Classico. Registrations were maxed out. The College Showcase registrations are coming in slowly. Maybe because tournaments were pushed back a week this past season. There are also other tournaments we are competing against. On the boys' side, same registration numbers as last year, but we are short 10-15 teams on the girls' side. There are a few more days left to register. Our tournaments are getting diluted from so many tournaments out there. Legacy is still competitive, pricewise.
- Membership – certification of new teams 49 teams; 22 girls and 27 boys, was sent out. We are down 1 team, but the number of players is only slightly down. The comp program has 711 members. Byga has been so much easier, so it helps get people registered faster. However, teams are not automatically added to Got Sport. Karen Yun has been hired by the club to be Justyn's assistant. She's onboarding and transitioning these next few months. She'll be the primary contact to managers. She's been a manager and member of the board. The summer camp has 85 registrations and is trending

right. We expect 120 in the next month. The development academy has 87 registrations with a target of 150. I expect we'll get there with a month left to register. The rec program is lagging slightly. We were at 93 at this time last year but only have 65 this year so far. We're hoping to get to 120. We won't know where we land until the August meeting. We are hopeful that more registrations will come in.

- Field rentals: state cup, Nor Cal, ECNL
- AB 506 is the fingerprinting law. Karen has arranged for a vendor to come out to the club for two dates in the clubhouse to be fingerprinted. We must do it as a club, the law requires fingerprinting. This will cost the club, the DOJ is free, but enrollment is \$20/per person. Coaches, managers, board members, chaperones, contract workers, and any others working in the club must be fingerprinted. This is different from the US Club fingerprinting. Fingerprinting does not work across organizations. It is illegal to share records.
- There is a managers' meeting will be on July 6. There is a brief agenda. There are only ten new managers so we have a good returning bunch who will know what to do and can help each other. Karen and Justyn are here to help.

Tiffany – Byga chat is great. We only ask Justyn if we can't figure it out.

- Coaches are working on league placement levels and will get the teams registered at the end of the month.
- Volunteer refunds – 50% of members were refunded, this is lower than expected. We expected about 42%. 58% paid to forgo volunteering. The last tournament was open to anyone who hadn't volunteered but still wanted to. Everyone had/has to give advance notice if they want to volunteer at that last tournament. We need to plan accordingly.
- Indiana University Camp was Thursday/Friday. They paid for using fields, \$65/day, per field.
- Real Madrid is a 5-day camp starting next week. This is not affiliated with the club at all. They are paying about \$9,000, nearly all profit, to use the fields.
- Elections – Josh mentioned that at the beginning of July, the request for nominations will go out. Team reps are up every year. Please send Justyn an email if you're interested in running again. Officers can all run again, you don't need to have a kid in the club but there are other requirements. Team reps do have to have a kid in the club. There will be four officer positions and we encourage officers to come back.
- Financial Aid requests are coming in. We increased dues but also increased financial aid with \$32,000 available in awards.
- Members' July payments will reflect working at the last tournaments.

Robo: thank you to all who are on board, this is a progressive and collaborative group. You can always go to Robo if someone is asking questions to you about the club.

Jessica: financial aid for registration and fees, but what about those families who need financial aid for travel?

Justyn: financial aid is based on income and only for dues. They do get priority for parking shifts if they want. Teams can fundraise to offset travel costs. Teams can always fundraise for travel.

Josh: how did that team do in their fundraising?

Jose: It was the 2009 boys who fundraised, and they raised \$600 per player. All the parents chipped in and did a lot. There was a lot they learned. We worked for 3 days and catered signing day.

Josh: amazing!

Justyn: all you need is our tax ID and letterhead to fundraise.

Robo: players can make money by working camps and clinics, \$25/hr. player assistants.

Scott: 2007 red team fundraising will be selling Crocs charms/tags.

Justyn: ECNL travel costs – parents don't need to go so they save money. We cram four kids into hotel rooms and have chaperones. We already got deals on flights, Robo spent lots of time on the phone to get great round-trip tickets. He got Phoenix below \$400 round trip.

- f. Club Fundraising and Sponsorships Update (Victor Briscoe): Victor isn't here, but Justyn provided this update: we lined up a jersey sponsor for two years starting next year with the fresh jersey cycle. The scoreboard signage sponsorship is available. We get random sponsorships. A feature on Byga where you can donate money to the club during registration brought in a total of \$2,000. This is a tax write-off.
 - g. Other Board Member Updates (Various): Tiffany is working with Alex on Barefoot now and she will be working on scheduling team photos for the spring.
9. Old Business: N/A
10. New Business: N/A
11. Good of the Game (Robo): three teams won State Cup; 06B White, 07B Black, and 08G White. Well done. Simon Elliott, head of boys' coaching at the club is also on the coaching staff for the New Zealand team. The team abandoned an international game against Qatar due to racial slurs. First time in international play that a team walked off. Simon was part of that decision.
- Justyn: UPSL Boys going for 4th time to the finals for the NorCal division, if they win, they will go to the national playoffs again.
- Josh: Shoutout to Cal Storm. This is a great partnership, and they are having a great season.
- James: 60 full kits were sent to Ethiopia. Legacy players contributed. There is a donation box out by the clubhouse and ready to be filled again.
12. Calendar: Our next scheduled Board meeting will be on August 23, 2023, at 7:00 pm.
- a. Meeting will be an in-person meeting at Sudwerks.
13. Adjournment at 8:11pm