



**Davis Legacy Soccer Club
Meeting of the Board of Directors
April 19th, 2023 at 7:00 PM**

Sudwerks Brewing Co: 2001 2nd St., Davis, CA 95618

-or-

Join Zoom Meeting

<https://us02web.zoom.us/j/85936983530>

Meeting ID: 859 3698 3530

- 1. CALL TO ORDER: 7:04pm**
- 2. ROLL CALL (Establish Quorum):**

Voting Members Present: Josh Lutzker; Tiffany Kim; Victor Briscoe; Yoana Toriche; Jessica Duarte; James Brusca; Jennie Green; Scott Morris; Jose Mas; Jeremy Bailey

Voting Members Absent: Jesse Catlin; Nicole Dillingham

Non-Voting Members Present: David Robertson, Justyn Howard

Guests: Ava Brusca; Karen Yoon, Christopher Mariani; Two Male Parents of Players; and Parents of the 09 Boys Red Team.

- 3. CLOSED SESSION BOARD MEETING:**
 - a. Closed Session Items (if any): N/A

PUBLIC BOARD MEETING

4. Public Comment

a. Ava Brusca presented a formal request for her (and several other team member) to set up a 2nd Touch Soccer donation box for sporting goods, uniform pieces, etc. at the DLSC clubhouse. - Justyn asked how often the box would be checked and maintained and requested that contact information be provided for in-between visits so that the donation box does not get neglected.

- David and Josh commented that DLSC has worked with this group before and is supportive. David requested that the box be very clearly marked for charity donation so that it is not mistaken for "lost & found". He also asked if there is a plan in place for younger players to take over the program for future maintenance of the program.

- Ava responded to all questions appropriately and noted the requests.

- Josh moved to approve the 2nd Touch Soccer donation box at DLSC; Tiffany seconded; all in favor; motion carried.

b. A couple of parents from the 2009 Boys ECNL team addressed the board asking about them fundraising for their travel tournament to North Carolina by selling tacos at upcoming Davis events (May tournaments).

- Justyn clarified that teams are allowed to fundraise and that there is no vote necessary. He just said they needed to make sure they had the proper permits from Yolo County.

- Monica and Jessica assured Justyn that they had all the permits in place and food planned and that they would clear dates with the club ahead of time.

- David clarified that the 2009 Boys ECNL had not been officially accepted to the NC event yet, but that

he felt they would be. The team families said they understood that, but that they wanted to be prepared.
c. Someone (unsure of name) asked about potential for Legacy to have an indoor facility.

- Josh said that it's cost-prohibitive. He said there is potential for putting in 1 turf field, but that is about \$1M.

- David commented that this was an unusual year for weather. DLSC is planning in the budget and schedule for Le Five next year. And Davis Playfields is being repaired, so that will be an option next year as well.

5. Additional Agenda Items from Board Members:

- Tiffany - Picture Day (Old Business) - recap & planning for next year

6. Announcements and Guests:

a. Introduction of guests (listed above)

b. Justyn addresses guests. Gives an overview of Legacy's long-term plans for a turf field, stadium (Field 7) improvement, and overall complex management.

- Christopher asked about cash flow. Justyn commented that we usually have a positive cash flow on an annual basis, but that last year "kicked our butt" with the weather, inflation, cancelled events, and continued recovery from COVID.

- Justyn also talked about the new large storage containers donated for Legacy use and California Storm store and snack bar.

- Christopher said thanks to the board. He has young players and is grateful for the work the board does to make Legacy such a strong club.

7. Approval of Previous Meetings' Minutes: Tiffany Kim suggested the following amendment:

- Under 8.g.iii – the word "stripping" should be changed to "striping". Josh moved to approve the minutes as amended; Tiffany seconded; all in favor; minutes approved.

8. Officer and Coaching Updates:

a. President Update (Josh Lutzker): A lot of events coming up at the club. Board members have to be the leaders of our organization. We help represent and grow the club. We should be welcoming and well-behaved.

b. Referee Update (Moe Shafai): Justyn's update - Referee clinic at Legacy on 4/23. Legacy is trying to do it quarterly.

- Jose shared that his son has been refereeing and is enjoying it.

c. Executive Director of Coaching Update (David Robertson):

i. Coaching offers went out. Information is confidential until they accept. Coaching roster will be published late April, which is on the early side for big clubs. This is done with a focus on transparency as well as allows coaches to observe new teams.

ii. Legacy acknowledged for having the most qualified staff – not just about licenses but also about connecting with players.

iii. Coach education courses are being hosted at Legacy. Legacy is a hub for grass roots, C license, B license, and more.

- Gordon Young is signed on as a Technical Advisor. Coming out in June for coach education.

iv. 5 senior teams this year. Asking individual teams to celebrate their seniors in a special way. The bigger club events didn't work out last year because of everyone's busy schedules.

v. 20 seniors committed to playing in college. May 4th is the Legacy-hosted signing night. Open to Legacy families.

- Karen suggested that we possibly source the catering for the signing event out to the 09 Boys ECNL team. Justyn is open to it, but there would need to be proper billing and payment.

vi. David would like Legacy to offer academic scholarships to one male and one female player each year. Working on a proposal.

vii. Tryouts are coming up in May. Byga is helping streamline the process. The club wants to look as professional as possible.

- d. Financial Update (James Brusca): It was great to see so many guests tonight.
 - i. 1st Quarter - revenue is about \$760K (dues, travel fees, etc.), expenses are about \$686K (salaries, travel, field costs, etc.). Reserve is lean, around \$35K, which is to be expected as we wait for new season to start to replenish our reserves.
 - ii. Employee retention tax credit – hoping for June to August for receipt of the tax credits.
 - iii. Good news – May's revenue will help reduce the operating gap (registration fees, NorCal rentals in May, tournament fees).
 - iv. Tiffany asked about the cancelled ECRL event from March and how that affected Legacy.
 - Justyn responds that we are down about \$20-25K, but that the damage to fields could have been worse. Damage from the storms was not too bad overall. Some repair will need to be done to the lights before the fall (hope to swap out for LED).
- e. Administrative Update (Justyn Howard):
 - i. IRS has undertaken an employment audit for 2020. Justyn reached out to CPA to assist with efforts. Audit will focus mainly employee and contractor classification and determine whether uniforms and/or travel expenses are considered taxable or not. Worst case would be possible back employment related taxes. This audit is in addition to our other annual financial audit, which is getting under way as usual.
 - ii. Byga will be our site for registration next year. Streamlined process for tryouts, registration, and team management. Credit card fee is less on our end. Grassroots and fall recreational league are already using Byga in this way as a trial.
- f. Membership/Registration Updates (Justyn Howard):
 - i. Grassroots registration is up – maxed out as of now, so there is a waiting list.
 - ii. Recreational registrations for Spring are at 145
 - iii. Justyn expects growth as the program continues to age up.
 - iv. Summer camp is open and at 45 already. Expect this to max out as well.
- g. Tournaments Update (Justyn Howard):
 - i. Spring Clasico – rebounded from last year. Maxed at 176 teams. Playfields out until mid-June, so scheduling is tight.
 - ii. College Showcase in July – team registrations are trickling in. Expect more in May.
 - iii. State Cup rentals on 4/29-4/30 and May 13th = revenue
 - iv. May 20/21 – Nor Cal College Showcase
 - v. June events – ECNL Boys Super Cup & NPL qualification tournament.
- h. DLSC and City Fields Update (Justyn Howard):
 - i. Storage containers donated by Allied. One is being used as storage in the back fields to avoid hauling equipment all the way from the front of the complex. Another one is being used by California Storm.
 - ii. UPSL & USL2 seasons progressing.
- i. Club Fundraising and Sponsorships Update (Victor Briscoe):
 - i. Sudwerks has 2 containers ready to go as well – working to get them over to the complex. Make one a tap for service during women's and men's games. One will be by the grove for Legacy gear and apparel. Sudwerks is finalizing their role as a premier sponsor, which is a long time coming. They were waiting until they finished up their restaurant and beer garden. They allow us to have our meetings at their facility and will host our Legacy celebrations.
 - ii. Dick's Sporting goods – Donating 2 times/year, as well as discounts and Legacy shopping weekends.

- iii. Golf tournament update – want to do an annual Legacy tourney looking forward.
- iv. Justyn said that they may have a lead on a possible sponsorship for the uniform jersey.

j. Other Board Member Updates (Various):

- i. Tiffany Kim followed up on the picture days. First one on April 17th went well, but it was VERY windy. Second date is for Thursday, April 27th. May use a new vendor next year – Chris and Yolo Athlete Sports Photography. Working on details.

9. Old Business:

10. New Business: Brief discussion of registration fee, dues increase and volunteer hours. Volunteer fees will be refunded to those that completed their volunteer hours and fulfilled team commitments. The refunds will occur after the May tournament is reconciled and the end of season for younger and older teams occur.

11. Good of the Game: Karen Yoon – Her family has had a lifetime of soccer with Davis Legacy. Her son played for them since he first started playing when he was little. The family feels the same excitement and love for the game at the end as they did at the beginning. She extends her thanks to the club.

12. Calendar: Our next scheduled Board meeting will be on June 21st, 2023, at 7:00pm via Zoom (due to club break).

13. Adjournment: 8:35pm