



DAVIS LEGACY SOCCER CLUB

MEETING MINUTES OF THE BOARD OF DIRECTORS

JUNE 23, 2021

6:00 P.M.

Via Zoom

1. MEETING CALLED TO ORDER AT 6:02 P.M. (Josh)

2. ATTENDANCE ROLL CALL TAKEN/MEMBERS PRESENT:

Executive Board: Josh Lutzker (President); Jeff Geisler (1st Vice President);
Victor Briscoe (2nd Vice President); Mark Carroll (3rd Vice President);
Jessica Duarte (4th Vice President); Phil Wyels (Treasurer);
Rob Hofmann (Secretary).

Team Representatives: Carrie Cloud (U9-U12 Girls); John Fitzpatrick (U16-U18/19 Girls);
Karen Rodriguez (U13-U15Boys).

Non-Voting Directors present: David Robertson (Executive Director of Coaching);
Justyn Howard (Director of Administration and Finance).

QUORUM ESTABLISHED.

3. CLOSED SESSION: None.

4. PUBLIC COMMENT: None. One guest (Khalil Cox).

5. ADDITIONAL AGENDA ITEMS: None.

6. ANNOUNCEMENTS: None.

7. CONSENT ITEMS: Approval of Prior Meeting Board Meeting Minutes continued to next meeting.

8. OFFICER AND COACHING UPDATES:

- A. President Update (Josh): Special “thank you” to Alex Park and Karen Yoon for their help with tryouts and to all the members that helped with logistics (attendance, bib distribution, etc.). Additional “thank you” to Mark Carroll and Justyn for all the time and effort put into the Club COVID response. Inspirational to see the NorCal event and participants playing without masks. Our men’s team is undefeated and in playoffs/NorCal division final at 6 p.m. this Sunday at the Complex (home game) – please come out and support. WPSL (Storm) update: U21 team playing tonight in Morgan Hill with 9 or 10 former Legacy players participating; the two first team official home games were extremely well attended and provided a great environment in addition to great games.
- B. Referee Update (Josh): No update.
- C. Executive Director of Coaching Update/Technical Director of Coaching Update (David):
- Calling in from Morgan Hill prior to 7 p.m. U21 game.
 - Showcase over weekend provided a sense of normalcy be it from the benches/tents to the ability of players to ‘high five’ – truly a shot in the arm for all involved.
 - Coaches Update: Club-wide break/shutdown through July 5 (with exception of three girl and two boys teams training for ECNL playoffs that will break in August). The consistent timing of the break provides certainty for players and their families with their summer plans and provides fields a brief respite.
 - Please recognize the ‘senior class’ (including some 19 college signings) as they head off to college/other ventures. Evan Ream, Legacy coach and sports writer, wrote article that will be posted to social media and sent out to Members.
 - Six (6) new coaches hired: Janae Gonzalez, Ally MacLennan, Dannie White, Evan Ream, Alex Monsalve, and Laura Hernandez. Although we are not at the level desired, we have the most female coaches of any club in Region 6.
 - Tryouts is a tough period for coaches. Much appreciation to the parents for trusting the Club and the time and effort put into the tryouts.
- D. DLSC/City Fields/COVID Coordinator Update (Mark): COVID efforts have been a team effort with Justyn to keep Club ‘up and running’ during COVID.
- Email forthcoming that will announce that upon completion of COVID “paperwork” required by the County and State, in conjunction with contact tracing conducted, not a single case of COVID has been attributed to time at Legacy at any point during the pandemic, i.e., the Board achieved its goal of keeping the Club membership as safe and healthy as possible while continuing the mission of the Club – a team effort culminating in the accomplishment of an incredible feat during an incredible time.
 - Getting lots of vaccine related questions (where and how), including a number of random questions (does vaccine create allergy to eggs?).
- E. Treasurer Report (Phil): None.

F. Financial Update (Justyn):

- Family passes to Storm games are available to all Members.
- Parking pass covers every Davis Legacy event and any field rental events when parking is charged (e.g., NorCal, US Club, ECNL events). Price is reduced from two years ago (\$40 down from \$50).
- As of May end/June start: ~\$515,000 cash on hand. Beginning to generate tournament revenue (June) with no players due having come in during May/June. First new season fees payments due by July 15.
- Spring Clasico canceled due to lacking registrations.
- Anticipate that both the boys' and girls' Showcase Weekends will be down teams and revenue compared to pre-pandemic (late tryouts have delayed registrations); although will likely make up the revenue shortfall with future tournaments and the addition of an additional field rental event in November (NorCal – two NPL events/weekends).
- PPP first and second draws received: ~\$164,000 first completely forgiven (payroll); anticipated that second draw of ~\$164,000 will be similarly forgiven.
- EIDL load (\$500,000 at 2.75%): 30-year payback with no prepayment penalty.
- 10-year notes were paid off in December of 2020.
- Field Expansion loan (\$300,000/First Northern) will be paid off in December (2021).
- Lighting loan (POD B) is in second year of a seven-year term.

G. Membership Update (Justyn):

- Team Certification Letter sent: 51 teams 2021/2022 season, which is an increase in one team (boys) – now 26 girls; 25 boys.
- Projected Registrations (U9 to U19 Competitive): ~720 kids (an increase) with a few spots to be 'rounded out' which may increase number slightly. Currently some 600 have officially registered.
- Summer Camp (first week August): 97 participants registered to date (down slightly from pre-pandemic (126), but registration still open). Camp will be run by Oliver (Ollie) Russell.
- Fall U6 – U8 Grassroots (5- to 7-year-olds): Program will commence at the end August/early September. Currently 93 registered participants; anticipate closing when registration hits 100 to 110 to ensure proper coach to child ratio.
- Volunteer Opt-Outs (fee to offset event volunteer obligation): Significant increase from the usual 50 to 60 range; already at 110.
- Tryouts: Approximately 1250 participants signed up (record number).

H. Club Fundraising and Sponsorships Update (Victor): Fundraising/sponsorship conversations picking up now that things are opening: Sudwerks and Honda dealership (meeting later in the week) are both looking to contribute, e.g., Honda is contemplating marketing options including banners, signage, and bibs with logos. The Storm games provided the opportunity to discuss options with Sudwerks (Matt Evans - lead sales rep) and the Storm head coach about participation Barefoot on the Pitch participation, preparations for which are underway.

- I. 1st Vice President Update (Jeff): Parking pass sales are doing well to date. Sales will continue after the Club break with a 'last call' before tournament series start.
- J. Secretary Update (Rob): None.
- K. Administration Update (Justyn): We have turned corner on COVID with the State lifting of restrictions: outdoor activities do not require masks (vaccinated or unvaccinated).
- New Registration Process: Moved to GotSport which reduces a step/task by providing pass cards from the same registration system.
 - Board Elections/Nominations: July 12 deadline for nominations.
 - Thank You to Phil: Not running again for Treasurer.
 - Internet: Exploring options for faster speed internet service at the Complex.
 - Parking Lot: Bid for parking lot upgrade (paved path of travel) obtained = ~\$300,000 depending on specifications chosen (does include speed bumps); soliciting potential funding assistance/sources.
 - Corner Sign: Waiting on City approval for new sign. Three bids obtained; went with middle bid due to ongoing maintenance component.
 - Employment Contracts: Completed and took effect on June 1.
 - Social Media: Looking at software and analytics to improve quality/graphics (e.g., brochures). Brand guide to be released imminently that will detail the colors, fonts, sizes of logo use across formats/mediums. Good of Game Portal being created that will enable team information/results to be forwarded to social media team for posting (anticipated late July).
 - Next Meeting: Elections results to be certified; current Board please attend.
9. OLD BUSINESS: None.
10. NEW BUSINESS: None.
11. GOOD OF THE GAME:
- Phil: handed out more brochures to college coaches than at any time in the past.
 - Five (5) ECNL teams have advanced to the national playoffs; four of which are in the Champions League (top flight) – 2 girls, 2 boys.
 - EPSL men's team won their league.

Next meeting scheduled for August 18, 2021 at 7:00 p.m.

MEETING ADJOURNED AT 7:07 P.M.

These Minutes of the Board are hereby respectfully submitted.

Rob Hofmann, Secretary